



Nonprofit Analytics

GENERAL

Organization Name	ScholarLeaders International	U.S. Tax ID#	94-2923639	Year Founded	1984
HQ Street Address	27850 Irma Lee Circle, Suite 101	City & State	Lake Forest IL	Zip	60045
Phone	847.295.9308	HQ Nation	USA	Website(s)	www.scholarleaders.org
Primary Contact & Title	Larry A. Smith, President	Contact Email	lasmith@scholarleaders.org		
Organization Type	Independent Public Charity	Annual Report Link	http://www.scholarleaders.org/about/annual-report/		
Nonprofit Accountability Listings	<input type="checkbox"/> BBB (give.org) <input type="checkbox"/> Charity Navigator <input type="checkbox"/> Guidestar <input type="checkbox"/> Charity Watch <input type="checkbox"/> ECFA <input type="checkbox"/> Ministry Watch	Strategic Partners	Leading schools of theology in Africa, Middle East, Asia, L. America, E. Europe. In the West: Overseas Council, Theological Book Network, Langham Partnership, Fuller Seminary, Trinity Divinity School.		
Primary Program Area	Education	Peer Group	Overseas Council, Langham Partnership		
Other Program Area(s)	Leadership Training	Clients Served	Church Leaders		

GROWTH TRENDS

	FY 2014	FY 2015	FY 2016	FY 2017	% Change	Explanation
Paid Staff (FTE)	3.5	4.5	4.5	4.5	29 %	
Clients Served	92	139	140	147	60 %	2 new programs in FY '15. Active engagement w/ leaders
Annual Income	\$1,029,672	\$1,128,106	\$1,249,396	\$1,514,606	47 %	VSI continues, New program TLCI begins
Donors	132	105	121	103	22 %	Only had PT advancement staff, new legacy fund in 2016
Key Activity					%	

FUNDRAISING

Donor Retention Rate	67 %	Government Funding %	0 %	Cost to Raise \$1 (NOT "GIVE")	\$ 0.11		
Largest Gift for FY 2017	\$300,000	% of Gift Income from Largest Gift	22.3%	Self-sustainability %	0%		
Donors Listed by Gift Size for FY 2017	Gift Size:	< \$1,000	\$1K - 4,999	\$5K - 24,999	\$25K - 49,999	\$50K - 99,999	\$100,000 +
	# of Donors:	38	25	30	3	4	3
	Total Amount:	\$ 13,216	\$ 56,260	\$ 327,976	\$ 80,964	\$ 295,770	\$ 573,500

FINANCIAL MANAGEMENT

Cash Reserves on Hand	3-6 Months	Current Net Assets on	/	Total Current Debt	\$0							
Written Financial Controls	<input checked="" type="radio"/> Yes <input type="radio"/> No	Independent Financial Audits	<input checked="" type="radio"/> Yes <input type="radio"/> No	Reserve Coverage %	0%							
FISCAL YEAR 09/01 TO 08/31		FY 2014	FY 2015	FY 2016	FY 2017	2018 <input checked="" type="radio"/> BUDGET <input type="radio"/> ACTUALS	2014-2017 FY TRENDS					
INCOME	Earned Revenue	\$279	\$177	\$1,287	\$271	\$250	3 %					
	Gifts in Kind	\$25,605	\$15,000	\$15,000	\$166,649	\$178,870	551 %					
	Cash Donations	\$1,003,788	\$1,112,929	\$1,233,109	\$1,347,686	\$1,632,343	34 %					
	Total Income	\$1,029,672	\$1,128,106	\$1,249,396	\$1,514,606	\$1,811,463	47 %					
EXPENSES	Program Services	\$844,222	83 %	\$905,573	80 %	\$931,929	79 %	\$1,202,378	82 %	\$1,511,582	83 %	42 %
	Administrative	\$65,576	6 %	\$66,791	6 %	\$76,643	6 %	\$107,664	7 %	\$126,332	7 %	64 %
	Fundraising	\$107,524	11 %	\$156,599	14 %	\$171,502	15 %	\$148,744	10 %	\$173,549	10 %	38 %
	Total Expenses	\$1,017,322		\$1,128,963		\$1,180,074		\$1,458,786		\$1,811,463		43 %
SURPLUS/DEFICIT		\$12,350		\$857		\$69,322		\$55,820		\$0		

LEADERSHIP

CEO Name & Tenure	Larry A. Smith	8 yrs	CEO Age	60-69 yrs	Total CEO Compensation	\$ 0	
CEO Annual Evaluation	<input checked="" type="radio"/> Yes <input type="radio"/> No	CEO on the Board	<input checked="" type="radio"/> Yes <input type="radio"/> No	CEO Successor Identified	<input type="radio"/> Yes <input checked="" type="radio"/> No		
Total Paid Staff by Type	FT: 3 PT: 3	Staff Turnover Rate	0 %		Total Volunteers	1	
Yearly Staff Evaluations	<input checked="" type="radio"/> Yes <input type="radio"/> No	CEO Direct Reports	6 staff		Annual Board Meetings	3	
Board Chair & Tenure	Tite Tienou	10 yrs	Board Size	27	Board Gender Diversity	Men: 19 Women: 8	
Donation % from Board	34 %	Board Committees	3	Term Length	None	Consecutive Term Limits	6+ terms
Additional Advisory or Development Board	<input checked="" type="radio"/> Yes <input type="radio"/> No		# of Board Members Related to Founder or CEO		1		

STRATEGY

MISSION	To encourage and enable Christian theological leaders from the Majority World for the Global Church.					
CLIENTS SERVED	Christian theological leaders. Directly: faculty, ministry entrepreneurs, executive leaders of theological schools in the Majority World. Indirectly: scholars in schools of theology, so pastors, denominational leaders, other leaders.				LENGTH of Primary Client Relationships	1-20 Year(s)
The PROBLEM	Majority World needs for theological leaders are unique and pressing due to need for resourcing and unique contextual challenges (e.g., growth, oppression). Leadership gaps include theological reflection, religious pluralism, teaching, ministry entrepreneurship, and executive guidance of theological institutions.					
Your SOLUTION	Guide and assist executive leaders in schools of theology to clarify their mission & formulate strategic plans. Provide access to advanced education for faculty leaders. Equip church intellectually for mission among Muslims. Enable exchange of theological ideas and educational practices across the Majority World.					
1-3 year PLAN	1) Continue primary programs at current levels: LeaderStudies, InSights Journal, InSights Grants, PressOn. 2) Extend Vital SustainAbility Initiative to serve 40 schools directly and impact another 150+ through publications. 3) Launch West Africa Center for research into Christianity and Islam. 4) Explore: What must be done to equip the church intellectually for its mission among Muslims and in Muslim-majority contexts? 5) Focus on women leaders in PeerLeader Forum.					
Up-to-date Board-approved STRATEGIC PLAN	<input checked="" type="radio"/> Yes <input type="radio"/> No		Impact Evaluation led to CHANGED STRATEGY	<input type="radio"/> Yes <input checked="" type="radio"/> No		

IMPACT

Long-term VISION	That leading Majority World schools of theology uniquely discern Jesus' call to the Church in their context, but not only in their context, and that they form church leaders, intellectually and spiritually, to respond to that call.					
RESULTS Report outcomes not activities	Over the last 3 years: 1.) 29 graduates in LeaderStudies; 2.) 34 new leaders accepted for scholarship support; 3.) 12 leading schools clarified mission, developed strategy, and engaged projects through Vital SustainAbility Initiative; 4.) shared learning through the VSI Partners' Forum with 10 schools, 5 foundations, and 3 ministry partners; 5.) launched InSights Journal and extended subscriptions to 890 readers; 6.) produced 15 books through InSights Grants; 7.) encouraged 20+ executive leaders through PeerLeader Forum; 8.) clarified intellectual needs for the church regarding Islam; 9.) initiated development of a center for advanced study of Christianity and Islam in West Africa.					
Measure outcomes against benchmarks	<input checked="" type="radio"/> Yes <input type="radio"/> No	Track Key Performance Indicators	<input checked="" type="radio"/> Yes <input type="radio"/> No	Completed independent impact evaluation	<input type="radio"/> Yes <input checked="" type="radio"/> No	
Completed program logic model(s)	<input type="radio"/> Yes <input checked="" type="radio"/> No	Survey program beneficiaries	<input checked="" type="radio"/> Yes <input type="radio"/> No	Conducted randomized controlled trial (RCT)	<input type="radio"/> Yes <input checked="" type="radio"/> No	

Impact STORY	The West Africa Center for the study of Christianity and Islam that has come out of the TLCI initiative will be a unique Christian resource in Africa. In 2017 and 2018 plans and funding have now come together for a new Center in Ghana under the leadership of Dr. John Azumah and will engage both church leaders and Christian and Muslim theologians in constructive research for the sake of those living in Islam-influenced areas of Africa.					
Recent Program IMPROVEMENT	In 2018 we will launch VSI 2.0, an expansion of our Vital SustainAbility work. Implementing what we learned in the last three years, we intend to improve the program, double the number of schools impacted, and do so at a cost of only 50% above the initial project.					

GEOGRAPHIC SCOPE

Where do your programs operate?	<input type="radio"/> Local	<input type="radio"/> Regional	<input type="radio"/> National (USA)	<input checked="" type="radio"/> International (List nations or regions served below alphabetically)
50+ countries in Africa, Asia, Eastern Europe, Latin America, and the Middle East.				

S.W.O.T. ANALYSIS

STRENGTHS	WEAKNESSES	OPPORTUNITIES	THREATS
Excellent, committed & diverse ministry team; generous, engaged & diverse board. Strategically clear. Strong partnerships in West & Majority World. Foundation partnerships. On-time delivery of results.	Scale: at this size, advancement with churches and individuals is a particular challenge. Individual donor base is limited. Program expansion is limited by funding & personnel.	Expand 2 program areas: equip the church intellectually for its ministry among Muslims and in Muslim Majority settings (for which we must add expertise); extend VSI to more schools (requires funding).	Succession for current president: internal & external possibilities, but we have not yet settled on a candidate. Two donors (1 foundation & 1 individual) account for sizable % of income.

SOURCE	Completed By: Larry A. Smith	Date: 06/19/2018
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